

## AL-ANON FAMILY GROUP HEADQUARTERS, INC.

SCHEDULE 1

	2016	2016	12/31/15
	<u>Budget</u>	<u>Preliminary Budget</u>	<u>Actual</u>
<b><u>Operating Expenses</u></b>			
Salaries	2,949,000	2,915,000	2,815,421
Payroll Taxes	223,000	201,000	205,011
Employee Benefits	448,000	466,000	481,993
Total Labor Costs	3,620,000	3,582,000	3,502,425
Building Occupancy	297,000	297,000	300,380
Packing & Shipping (Net)	(70,000)	(70,000)	(72,849)
Postage	197,000	197,000	313,117
Telephone	57,000	57,000	56,343
Stationery & Office Supplies	75,000	75,000	88,504
Outreach Activities	6,000	6,000	3,556
Office Services & Expenses	208,000	198,000	263,655
Repairs & Maintenance	9,000	9,000	7,554
Travel & Meetings	145,000	145,000	153,701
Direct Conference Costs (Net)	62,000	62,000	64,762
Legal & Audit	60,000	60,000	48,324
Printing	106,000	106,000	140,698
Canadian Office	2,000	2,000	1,297
General services meeting	30,000	30,000	
In-Office Volunteers	2,000	2,000	1,440
Membership Survey			11,289
PSA Campaign	85,000	85,000	82,857
Miscellaneous	46,000	38,000	34,103
Postretirement Health Benefits	65,000	56,000	56,052
<b>Total Operating Expense</b>	<b>5,002,000</b>	<b>4,937,000</b>	<b>5,057,208</b>
Depreciation (Exc. Bldg.)	55,000	55,000	58,083
<b>Total Expense</b>	<b>5,057,000</b>	<b>4,992,000</b>	<b>5,115,291</b>
<b><u>Estimated Revenue</u></b>			
Literature Sales less cost of printing	2,600,000	2,600,000	2,822,801
Contributions	1,800,000	1,800,000	1,649,337
Forum Subscriptions	250,000	250,000	230,714
Investment Income/Transfer from Reserve Fund	223,000	223,000	51,415
<b>Total Estimated Revenue</b>	<b>4,873,000</b>	<b>4,873,000</b>	<b>4,754,267</b>
Net increase (decrease)	(184,000)	(119,000)	(361,024)

Al-Anon Family Group Headquarters, Inc.  
World Service Conference Budget

	<b>2016 Budget</b>	<b>2016 Preliminary Budget</b>	<b>12/31/15 Actual</b>
Travel, Ground Transp., Per Diem:			
Delegates	45,560	45,560	56,206
Trustees/Executive	16,031	16,031	15,066
WSO Voting Members	750	750	2,263
Non-voting & Office Staff	<u>1,554</u>	<u>1,554</u>	<u>2,415</u>
 Total Travel & Per Diem	 63,895	 63,895	 75,950
 Sleeping Rooms:	 65,000	 65,000	 68,234
 Meal Functions	 47,500	 47,500	 48,495
 Audio Visual	 650	 650	 965
 Supplies	 <u>13,885</u>	 <u>13,885</u>	 <u>14,243</u>
 Total Costs	 190,930	 190,930	 207,887
Equalized Expenses	<u>(129,000)</u>	<u>(129,000)</u>	<u>(143,125)</u>
Net Conference Cost	<u><u>61,930</u></u>	<u><u>61,930</u></u>	<u><u>64,762</u></u>

SCHEDULE 3

CAPITAL BUDGET  
2016

Upgrade Hardware	\$25,000
Upgrade Software	50,000
Miscellaneous Furniture and Equipment	<u>20,000</u>
TOTAL CAPITAL BUDGET	<u>\$95,000</u>