

AI-Anon Family Groups Headquarters, Inc

Fiscal Year Period: FYE 2022

	2022 Budget	2022 Audited Actual
Revenue		
Literature Sales	2,729,380	2,725,035
Less cost of goods sold	(573,170)	(625,189)
Contributions	2,917,980	3,337,919
Magazine Sales	235,000	247,368
Subscription Income	46,000	48,174
Investment Income	40,000	(89,844)
Fund Transfers	225,600	-
Other - currency adjustment		(83,899)
Total cash revenue	\$ 5,620,790	\$ 5,559,564
Noncash contributions		\$ 125,939
Total Revenue	\$ 5,620,790	\$ 5,685,503
Expenses		
Salaries	3,303,810	3,224,387
Benefits	482,660	469,362
Payroll Taxes	244,240	259,062
Occupancy	260,030	258,624
Packing & Shipping	(5,000)	(57,680)
Postage	204,890	158,620
Telephone	53,100	53,212
Stationary & Supplies	43,500	40,611
Technology	309,450	288,648
HR/Training/Consulting	60,310	48,859
Repairs	17,070	14,171
Travel & Meetings	189,310	155,993
Conference Costs	112,850	113,002
Professional fees	86,250	85,387
Printing	135,260	124,003
Canadian Office	2,030	1,897
General services meeting	71,480	47,395
PSA Campaign	110,000	87,810
Bank and Credit Card fees	111,000	108,610
Miscellaneous	18,280	16,934
Retiree Health benefits	58,000	19,427
Depreciation	85,000	85,712
Total cash expenses	\$ 5,953,520	\$ 5,604,046
Noncash expenses		\$ 125,939
Total Expenses	\$ 5,953,520	\$ 5,729,985
Revenue over Expenses	\$ (332,730)	\$ (44,482)

Confidential