

Al-Anon Family Group Headquarters Inc
FY21

	2021 Budget	2021 Actual
Revenue		
Literature Sales	2,604,381	2,389,064
Less cost of goods sold	(546,920)	(482,313)
Contributions	2,850,000	2,623,242
Magazine Sales	235,000	238,040
Subscription Income	32,000	33,328
Investment Income	60,000	66,001
Fund Transfers	225,600	225,600
Other - currency adjustment		(55,908)
Total cash revenue	\$ 5,460,061	\$ 5,037,054
Noncash contributions		\$ 136,555
Total Revenue	\$ 5,460,061	\$ 5,173,609
Expenses		
Salaries	3,302,103	3,076,116
Benefits	483,307	468,507
Payroll Taxes	245,216	227,259
Occupancy	260,031	264,991
Packing & Shipping	(20,000)	(12,120)
Postage	200,065	146,844
Telephone	53,100	53,049
Stationary & Supplies	42,000	57,508
Technology	262,375	206,301
HR/Training/Consulting	53,007	70,447
Repairs	17,070	12,007
Travel & Meetings	146,250	35,731
Conference Costs	145,316	17,935
Professional fees	83,050	75,800
Printing	135,860	90,098
Canadian Office	2,025	1,990
General services meeting	47,975	-
Membership survey	-	500
PSA Campaign	110,000	67,800
Bank and Credit Card fees	111,000	103,269
Miscellaneous	23,925	22,073
Retiree Health benefits	64,500	63,175
Depreciation	45,000	63,840
Total cash expenses	\$ 5,813,175	\$ 5,113,120
Noncash expenses		\$ 136,555
Total Expenses	\$ 5,813,175	\$ 5,249,675
Revenue over Expenses	\$ (353,114)	\$ (76,066)